

CenterOak Partners is a private equity firm that invests in lower middle-market companies in the industrial growth, consumer and business service sectors

## Investment Criteria



### Company Size

**\$7-35M EBITDA**  
(no minimums for add-ons)



### Equity Investments

**\$30-150M**



### Enterprise Value

**\$50-500M**



### Geography

**United States**  
(international for add-ons)



### Ownership

**Majority**  
(51%+)

## Business Services



Facilities Management & Services



Infrastructure Services



Environmental Services



Machinery Maintenance & Repair



Specialty Distribution



Industrial Technology



Specialty Coatings, Chemicals and Adhesives



Outsourced Industrial Services



Residential Services



Wellness & Personal Care



Enthusiast Driven Products



Auto Aftermarket

## Industrial Growth

## Consumer

## Transaction Focus

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

## Company Attributes

- Experienced management
- Organic and acquisitive growth
- Operational improvements
- Market leader in its niche
- Sustainable competitive advantage

## Building Stronger Companies: That's The Core Mission At CenterOak.

Based in Dallas, CenterOak was formed by senior leaders who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

**13**

Platform Acquisitions

**100+**

Add-on Acquisitions















**\$2B+**

Equity Capital Commitments













**20+**

Years Our Investment Partners Have Worked Together

## Current Investments

	 Residential Services	Provider of pest, recurring termite and mosquito control services	<b>Add-on Criteria:</b> Providers of pest, recurring termite and mosquito control services predominantly servicing residential customers in the Southeast
	 Residential Services	Provider of recurring residential lawn, tree, and shrub care services	<b>Add-on Criteria:</b> Providers of exterior residential services including lawn care services and exterior pest programs
	 Residential Services	Provider of essential residential repair and maintenance services in the Southern U.S.	<b>Add-on Criteria:</b> Providers of residential services, including HVAC, plumbing, and electrical maintenance and repair services
	 Infrastructure Services	Mission-critical provider of water and wastewater infrastructure inspection, cleaning, and repair services	<b>Add-on Criteria:</b> Leading providers of water and wastewater infrastructure inspection, cleaning, and repair services
	 Automotive Services	Leading provider of auto body repair services across the Central U.S.	<b>Add-on Criteria:</b> Providers of auto body repair services across the Central and Northeast United States
	 Environmental Services	Essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation	<b>Add-on Criteria:</b> Providers of wastewater treatment, industrial services, and other essential environmental services in North America
	 Specialty Distribution	Global specialty distributor of surface enhancement products	<b>Add-on Criteria:</b> Distributors of industrial abrasives or specialty ceramics or providers of mass finishing services for aerospace or medical device manufacturers

## Realized Investments

	 Restaurants/ Franchisor	Owner and franchisor of specialty snack stores	<b>Value Creation:</b> Invested in senior team and doubled size of development team. Diversified to new real estate formats, added new menu items, and identified greenfield opportunities to accelerate organic growth
	 Specialty Distribution	Supplier of specialty colorants and functional ingredients to multiple consumer and industrial end markets	<b>Value Creation:</b> Added technical sales resources to drive growth in key end markets. Increased capacity to support the future growth of high margin liquid colorant product line. Implemented a common ERP system across various business segments
	 Specialty Manufacturing	Manufacturer of vinyl windows and doors serving the Western U.S.	<b>Value Creation:</b> Enhanced margins through operational improvement initiatives focused on labor utilization, procurement, and delivery and distribution. Executed a plant relocation to expand capacity and take advantage of geographic growth opportunities
	 Residential Services	Provider of essential residential HVAC and plumbing maintenance and repair services	<b>Value Creation:</b> Identified an opportunity to partner with an owner/founder to build a market leader in the highly fragmented residential services space. Completed add-on acquisitions to expand the geographic footprint and expand service offerings
	 Automotive Services	Fourth largest quick lube operator in the U.S. operating under the Grease Monkey and Speedee brands	<b>Value Creation:</b> Completed add-on acquisitions to broaden geographic footprint and service offerings. Significant investment in senior management team to support growth through additions in development, operations, finance, and accounting
	 Auto Glass / Claims Management Services	Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and TechnaGlass	<b>Value Creation:</b> Created the second largest national platform through the combination of two family-owned regional firms, as well as add-on acquisitions. Consolidated systems to a single ERP, POS, technician dispatch and inventory management system

**Randall Fojtasek**  
CEO & Co-Managing Partner

**Jason Sutherland**  
Co-Managing Partner

**Mike Salim**  
Partner, General Counsel

**Bill Henry**  
Partner

**Eric Holter**  
Managing Director

**Mark Langer**  
Managing Director

**Carrie Hamilton**  
Managing Director,  
Business Development & IR

**Bobby Rutherford**  
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