

CenterOak Partners is a private equity firm that invests in lower middle-market companies in the industrial growth, consumer and business service sectors

## Investment Criteria



### Company Size

**\$7-35M EBITDA**  
(no minimums for add-ons)



### Equity Investments

**\$30-150M**



### Enterprise Value

**\$50-500M**



### Geography

**United States**  
(international for add-ons)



### Ownership

**Majority**  
(51%+)

### Business Services



Facilities Management & Services



Infrastructure Services



Environmental Services



Machinery Maintenance & Repair



Specialty Distribution



Industrial Technology



Specialty Coatings, Chemicals and Adhesives



Outsourced Industrial Services



Residential Services



Wellness & Personal Care



Enthusiast Driven Products



Auto Aftermarket

### Industrial Growth

### Consumer

### Transaction Focus

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

### Company Attributes

- Experienced management
- Organic and acquisitive growth
- Operational improvements
- Market leader in its niche
- Sustainable competitive advantage

### Building Stronger Companies: That's The Core Mission At CenterOak.

Based in Dallas, CenterOak was formed by senior leaders who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

**13**

Platform Acquisitions

**100+**

Add-on Acquisitions

















**\$2B+**

Equity Capital Commitments











**20+**

Years Our Investment Partners Have Worked Together

## Current Investments

	 Residential Services	Provider of pest, recurring termite and mosquito control services	<b>Add-on Criteria:</b> Providers of pest, recurring termite and mosquito control services predominantly servicing residential customers in the Southeast
	 Residential Services	Provider of recurring residential lawn, tree, and shrub care services	<b>Add-on Criteria:</b> Providers of exterior residential services including lawn care services and exterior pest programs
	 Residential Services	Provider of essential residential repair and maintenance services in the Southern U.S.	<b>Add-on Criteria:</b> Providers of residential services, including HVAC, plumbing, and electrical maintenance and repair services
	 Infrastructure Services	Mission-critical provider of water and wastewater infrastructure inspection, cleaning, and repair services	<b>Add-on Criteria:</b> Leading providers of water and wastewater infrastructure inspection, cleaning, and repair services
	 Automotive Services	Leading provider of auto body repair services across the Central U.S.	<b>Add-on Criteria:</b> Providers of auto body repair services across the Central and Northeast United States
	 Environmental Services	Essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation	<b>Add-on Criteria:</b> Providers of wastewater treatment, industrial services, and other essential environmental services in North America
	 Specialty Distribution	Global specialty distributor of surface enhancement products	<b>Add-on Criteria:</b> Distributors of industrial abrasives or specialty ceramics or providers of mass finishing services for aerospace or medical device manufacturers
	 Restaurants/ Franchisor	Owner and franchisor of specialty snack stores	<b>Add-on Criteria:</b> Fast-growing food and drink snack concepts

## Realized Investments

	 Specialty Distribution	Supplier of specialty colorants and functional ingredients to multiple consumer and industrial end markets	<b>Value Creation:</b> Added technical sales resources to drive growth in key end markets. Increased capacity to support the future growth of high margin liquid colorant product line. Implemented a common ERP system across various business segments
	 Specialty Manufacturing	Manufacturer of vinyl windows and doors serving the Western U.S.	<b>Value Creation:</b> Enhanced margins through operational improvement initiatives focused on labor utilization, procurement, and delivery and distribution. Executed a plant relocation to expand capacity and take advantage of geographic growth opportunities
	 Residential Services	Provider of essential residential HVAC and plumbing maintenance and repair services	<b>Value Creation:</b> Identified an opportunity to partner with an owner/founder to build a market leader in the highly fragmented residential services space. Completed add-on acquisitions to expand the geographic footprint and expand service offerings
	 Automotive Services	Fourth largest quick lube operator in the U.S. operating under the Grease Monkey and Speedee brands	<b>Value Creation:</b> Completed add-on acquisitions to broaden geographic footprint and service offerings. Significant investment in senior management team to support growth through additions in development, operations, finance, and accounting
	 Auto Glass / Claims Management Services	Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and TechnaGlass	<b>Value Creation:</b> Created the second largest national platform through the combination of two family-owned regional firms, as well as add-on acquisitions. Consolidated systems to a single ERP, POS, technician dispatch and inventory management system

**Randall Fojtasek**  
CEO & Co-Managing Partner

**Eric Holter**  
Managing Director

**Ross Martin**  
Senior Associate

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