

CenterOak Partners is a private equity firm that invests in lower middle-market companies in the industrial growth, consumer and business service sectors

## Investment Criteria



### Company Size

**\$5-35M EBITDA**  
(no minimums for add-ons)



### Equity Investments

**\$20-150M**



### Enterprise Value

**\$50-500M**



### Geography

**United States**  
(international for add-ons)



### Ownership

**Majority**  
(51%+)

## Business Services



Facilities Management & Services



Infrastructure Services



Environmental Services



Machinery Maintenance & Repair



Specialty Distribution



Industrial Technology



Specialty Coatings, Chemicals and Adhesives



Outsourced Industrial Services



Residential Services



Wellness & Personal Care



Enthusiast Driven Products



Auto Aftermarket

## Industrial Growth

## Consumer

## Transaction Focus

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

## Company Attributes

- Experienced management
- Organic and acquisitive growth
- Operational improvements
- Market leader in its niche
- Sustainable competitive advantage

## Building Stronger Companies: That's The Core Mission At CenterOak.

Based in Dallas, CenterOak was formed by senior leaders who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

**11**

Platform Acquisitions

**70+**

Add-on Acquisitions













**\$2B+**

Equity Capital Commitments









**20+**

Years Our Investment Partners Have Worked Together

## Current Investments

	 Infrastructure Services	<b>1</b> Add-ons	Mission-critical provider of water and wastewater infrastructure inspection, cleaning, and repair services	<b>Add-on Criteria:</b> Leading providers of water and wastewater infrastructure inspection, cleaning, and repair services
	 Automotive Services	<b>15</b> Add-ons	Leading provider of auto body repair services across the Central U.S.	<b>Add-on Criteria:</b> Providers of auto body repair services across the Central and Northeast United States
	 Environmental Services	<b>1</b> Add-ons	Essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation	<b>Add-on Criteria:</b> Providers of wastewater treatment, industrial services, and other essential environmental services in North America
	 Specialty Distribution	<b>13</b> Add-ons	North American specialty distributor of surface enhancement products	<b>Add-on Criteria:</b> Distributors of industrial abrasives or specialty ceramics or providers of mass finishing services for aerospace or medical device manufacturers
	 Specialty Distribution	<b>2</b> Add-ons	Supplier of specialty colorants and functional ingredients to multiple consumer and industrial end markets	<b>Add-on Criteria:</b> Leading suppliers of technical, high-value, specialty ingredients
	 Restaurants/ Franchisor	<b>4</b> Add-ons	Owner and franchisor of specialty snack stores	<b>Add-on Criteria:</b> Fast-growing food and drink snack concepts

## Realized Investments

	 Specialty Manufacturing	<b>1</b> Add-ons	Manufacturer of vinyl windows and doors serving the Western U.S.	<b>Value Creation:</b> Enhanced margins through operational improvement initiatives focused on labor utilization, procurement, and delivery and distribution. Executed a plant relocation to expand capacity and take advantage of geographic growth opportunities
	 Residential Services	<b>10</b> Add-ons	Provider of essential residential HVAC and plumbing maintenance and repair services	<b>Value Creation:</b> Identified an opportunity to partner with an owner/founder to build a market leader in the highly fragmented residential services space. Completed add-on acquisitions to expand the geographic footprint and expand service offerings
	 Automotive Services	<b>16</b> Add-ons	Fourth largest quick lube operator in the U.S. operating under the Grease Monkey and SpeedDee brands	<b>Value Creation:</b> Completed add-on acquisitions to broaden geographic footprint and service offerings. Significant investment in senior management team to support growth through additions in development, operations, finance, and accounting
	 Auto Glass / Claims Management Services	<b>9</b> Add-ons	Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and Techna Glass	<b>Value Creation:</b> Created the second largest national platform through the combination of two family-owned regional firms, as well as add-on acquisitions. Consolidated systems to a single ERP, POS, technician dispatch and inventory management system

**Randall Fojtasek**  
CEO & Co-Managing Partner

**Jason Sutherland**  
Co-Managing Partner

**Mike Salim**  
Partner, General Counsel

**Bill Henry**  
Partner

**Eric Holter**  
Managing Director

**Blake Richardson**  
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