

CenterOak Partners is a private equity firm that invests in lower middle-market companies in the industrial growth, consumer and business service sectors

Investment Criteria



Company Size

\$5-35M EBITDA
(no minimums for add-ons)



Equity Investments

\$20-150M



Enterprise Value

\$50-500M



Geography

United States
(international for add-ons)



Ownership

Majority
(51%+)

Business Services



Facilities Management & Services



Infrastructure Services



Environmental Services



Machinery Maintenance & Repair



Specialty Distribution



Industrial Technology



Specialty Coatings, Chemicals and Adhesives



Outsourced Industrial Services



Residential Services



Wellness & Personal Care



Enthusiast Driven Products



Auto Aftermarket

Industrial Growth

Consumer

Transaction Focus

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

Company Attributes

- Experienced management
- Organic and acquisitive growth
- Operational improvements
- Market leader in its niche
- Sustainable competitive advantage

Building Stronger Companies: That's The Core Mission At CenterOak.

Based in Dallas, CenterOak was formed by five partners who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

11

Platform Acquisitions

66

Add-on Acquisitions













\$2B+

Equity Capital Commitments









20+

Years Our Investment Partners Have Worked Together

Current Investments

	 Infrastructure Services	0 Add-ons	Mission-critical provider of water and wastewater infrastructure inspection, cleaning, and repair services	Add-on Criteria: Leading providers of water and wastewater infrastructure inspection, cleaning, and repair services
	 Automotive Services	11 Add-ons	Leading provider of auto body repair services across the Central U.S.	Add-on Criteria: Providers of auto body repair services across the Central and Northeast United States
	 Environmental Services	1 Add-ons	Essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation	Add-on Criteria: Providers of wastewater treatment, industrial services, and other essential environmental services in North America
	 Specialty Distribution	11 Add-ons	North American specialty distributor of surface enhancement products	Add-on Criteria: Distributors of industrial abrasives or specialty ceramics or providers of mass finishing services for aerospace or medical device manufacturers
	 Specialty Distribution	2 Add-ons	Supplier of specialty colorants and functional ingredients to multiple consumer and industrial end markets	Add-on Criteria: Leading suppliers of technical, high-value, specialty ingredients
	 Restaurants/ Franchisor	4 Add-ons	Owner and franchisor of specialty snack stores	Add-on Criteria: Fast-growing food and drink snack concepts

Realized Investments

	 Specialty Manufacturing	1 Add-ons	Manufacturer of vinyl windows and doors serving the Western U.S.	Value Creation: Enhanced margins through operational improvement initiatives focused on labor utilization, procurement, and delivery and distribution. Executed a plant relocation to expand capacity and take advantage of geographic growth opportunities
	 Residential Services	10 Add-ons	Provider of essential residential HVAC and plumbing maintenance and repair services	Value Creation: Identified an opportunity to partner with an owner/founder to build a market leader in the highly fragmented residential services space. Completed add-on acquisitions to expand the geographic footprint and expand service offerings
	 Automotive Services	16 Add-ons	Fourth largest quick lube operator in the U.S. operating under the Grease Monkey and Speedee brands	Value Creation: Completed add-on acquisitions to broaden geographic footprint and service offerings. Significant investment in senior management team to support growth through additions in development, operations, finance, and accounting
	 Auto Glass / Claims Management Services	9 Add-ons	Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and Techna Glass	Value Creation: Created the second largest national platform through the combination of two family-owned regional firms, as well as add-on acquisitions. Consolidated systems to a single ERP, POS, technician dispatch and inventory management system

Randall Fojtasek
CEO & Managing Partner

Lucas Cutler
Managing Partner

Jason Sutherland
Managing Partner

Mike Salim
Partner, General Counsel

Bill Henry
Partner

Eric Holter
Principal

Blake Richardson
Principal

Carrie Hamilton
Principal, Business Development
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Krysty Penwell
Senior Associate,
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Mark Izlar
Senior Associate

Ross Martin
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