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## CENTEROAK FIRM OVERVIEW

CenterOak Partners is a private equity firm with a focus on control-oriented investments in middle market companies in the industrial growth, consumer and business services sectors. Based in Dallas, Texas, the investment and portfolio management team has a track record of creating significant value through operational improvement in middle market companies throughout the United States. CenterOak Equity Fund I, L.P. closed at its hard cap of \$420 million in July 2016.

The firm's Partners have more than 110 years combined experience investing in businesses and building strong relationships with management teams and operating executives to create value. CenterOak's senior leadership team, which has worked together nearly 20 years, and their predecessor funds have managed over \$1.8 billion of equity capital commitments and completed more than 100 acquisitions representing over \$3.3 billion in transaction value.

## INVESTMENT CRITERIA

INDUSTRY FOCUS	Industrial Growth Consumer Business Services
ENTERPRISE VALUE	\$50-250 million
EQUITY INVESTMENTS	\$20-90 million
EBITDA	\$5-35 million
COMPANY ATTRIBUTES	Strong, experienced management teams; Potential for organic and acquisitive growth; Opportunity for operational improvements; Market leader in its niche; Sustainable competitive advantage
TRANSACTION FOCUS	Buyouts and Recapitalizations Family-owned and Closely Held Businesses CEO-backed Buy & Builds Non-core Divisional Carve-outs



## REPRESENTATIVE INVESTMENTS

INDUSTRIAL GROWTH	DESCRIPTION	TRANSACTION TYPE	STATUS
 <b>AAKASH CHEMICALS</b> <small>THE SKY IS THE LIMIT</small>	<i>Specialty distribution/Chemicals.</i> Value-added supplier of colorants, additives and other specialty chemicals	CEO Buy & Build Family-owned/Closely-held	Current
	<i>Specialty manufacturing/Building Products.</i> Leading manufacturer of vinyl windows and doors serving the Western U.S.	CEO Buy & Build	Current
	<i>Specialty Distributor.</i> National, value-added distributor of loose abrasives and specialty ceramics	CEO Buy & Build	Current
	<i>Specialty distribution.</i> Distributor of cutting tools, abrasives and other MRO supplies. Top 30 in North America industrial supply market	CEO Buy & Build	Realized
	<i>Specialty manufacturing.</i> Leading global provider of traffic safety solutions including pavement markings, preform pavement markings and electronic safety controls	CEO Buy & Build Family-owned/Closely-held	Realized
	<i>Specialty distribution.</i> Leading independent distributor of electronic security products in North America	CEO Buy & Build	Realized
	<i>Specialty distribution.</i> Distributor of wholesale industrial supplies	Divisional Carveout	Realized
	<i>Specialty distribution.</i> Distributor of foodservice equipment, supplies and services	CEO Buy & Build	Realized
CONSUMER	DESCRIPTION	TRANSACTION TYPE	STATUS
	<i>Auto Aftermarket Services/Franchisor.</i> Leading owner and franchisor of automotive quick lube centers	CEO Buy & Build	Current
	<i>Restaurants/Franchisor.</i> Leading owner and franchisor of soft pretzel stores	Secondary Buyout	Current
	<i>Branded Apparel.</i> One of the fastest growing lifestyle apparel brands in the United States	Family-owned/Closely-held	Realized
	<i>Restaurants.</i> Casual dining operator and franchisor of American food at an affordable price	Family-owned/Closely-held	Realized
BUSINESS SERVICES	DESCRIPTION	TRANSACTION TYPE	STATUS
	<i>Auto Glass/Claims Management Services.</i> Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and Techna Glass	CEO Buy & Build Family-owned/Closely-held	Current
	<i>Transportation &amp; Logistics.</i> Overnight express courier providing parcel and document delivery services in the southwestern United States	Divisional Carveout	Realized
	<i>Marketing Services.</i> Leading national provider of marketing services for financial institutions	Family-owned/Closely-held	Realized